TOKYO GAME SHOW 2001 AUTUMN

Visitors Survey Report

November, 2001

COMPUTER ENTERTAINMENT SOFTWARE ASSOCIATION

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Survey Design

1 Aim:

To obtain data useful for CESA members in mapping out their marketing strategies, by identifying the basic characteristics of visitors (game users) to Tokyo Game Show 2001 Autumn (hereafter, TGS 2001 Autumn) organized by CESA and obtaining information about the consoles and games the visitors currently use.

2 Subjects:

Individuals of both genders between the ages of 10 and 49, who visited TGS 2001 Autumn. The past visitors survey reports set their upper age-range limit at 39 but this report extended its upper age-range limit to 49.

3 Method:

A survey using questionnaires filled out by the respondents themselves, conducted at three booths located within the venue of TGS 2001 Autumn.

Refer to P.34 for the locations of the booths.

4 Date:

Sunday, October 14, 2001 [10:00 ~ 17:00]

5 Visitor turnout:

	Total Number of Visitors	No. of Samples	No. of Effective
	(persons)	Collected	Samples
Oct. 12 (Fri.)	31,975	-	-
Oct. 13 (Sat.)	48,059	-	-
Oct. 14 (Sun.)	49,592	1,180	1,128
Total	129,626	1,180	1,128

Business hours on October 12 (Fri.) were extended until 12:30.

Outline of the past	10 exhibitions.	D /	No. of Visitors
		Date	(Total of 3 days)
	'96	Aug. 22 (Thu.) ~ 24 (Sat.) '96 at Tokyo Big Site	109,649
	'97 Spring	Apr. 4 (Fri.) ~ 6 (Sun.) '97 at Tokyo Big Site	121,172
	'97 Autumn	Sep. 5 (Fri.) ~ 7 (Sun.) '97 at Makuhari Messe	140,630
	'98 Spring	Mar. 20 (Fri.) ~ 22 (Sun.) '98 at Makuhari Messe	147,193
	'98 Autumn	Oct. 9 (Fri.) ~ 11 (Sun.) '98 at Makuhari Messe	156,455
	'99 Spring	Mar. 19 (Fri.) ~ 21 (Sun.) '99 at Makuhari Messe	163,448
	'99 Autumn	Sep. 17 (Fri.) ~ 19 (Sun.) '99 at Makuhari Messe	163,866
	2000 Spring	Mar. 31 (Fri.) ~ Apr. 2 (Sun.) 2000 at Makuhari Messe	131,708
	2000 Autumn	Sep. 22 (Fri.) ~ 24 (Sun.) 2000 at Makuhari Messe	137,400
	2001 Spring	Mar. 30 (Fri.) ~ Apr. 1 (Sun.) 2001 at Makuhari Messe	118,080

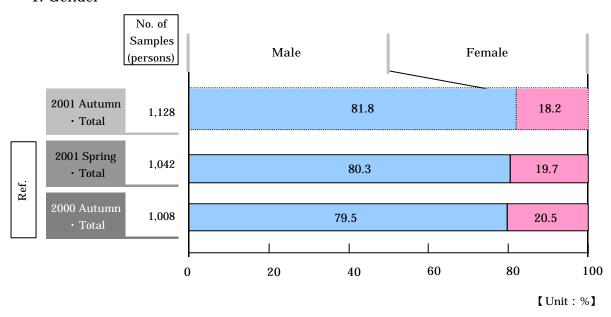
6 Analytical method: Cross-analysis mainly focusing on the characteristics of the subjects and how often they play videogames. It needs to be reminded that each survey result does not necessarily represent the trends of the general public since these surveys target visitors to TGS, which is more likely to attract hard-core users. In addition, regarding the regular survey items such as the visitors' basic characteristics, the results cannot be simply compared with those of TGS 2001 Spring and TGS 2000 Autumn (the two most recent preceding shows) because they dealt with different age spectrums: the TGS 2001 Spring targeted visitors between the ages of 10 and 39, and TGS 2000 Autumn targeted visitors between 5 and 39.

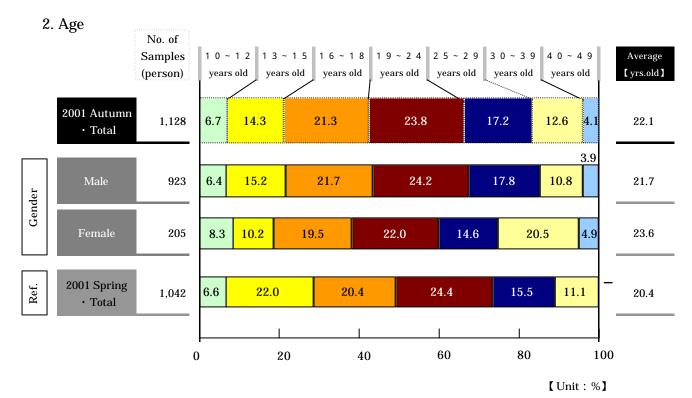
7 Organizations involved in this survey: Implemented by: CESA

Planned by: NIPPON TELENET CORPORATION

Survey data collection/evaluation by: Marketing Research, inc. Osaka

1. Gender

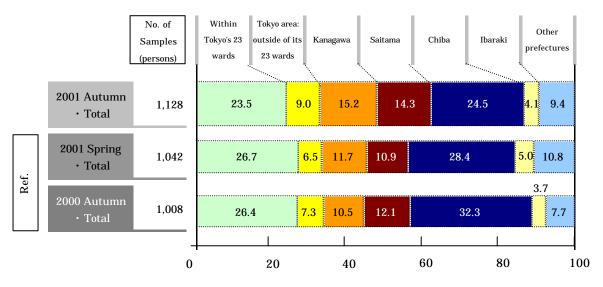




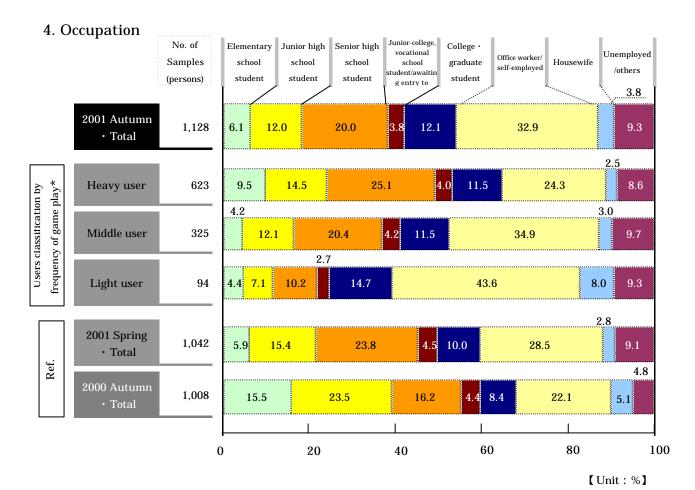
* The TGS 2001 Spring survey targeted all ages up to 39. The data for TGS 2000 Autumn has been omitted as it targeted a different age spectrum of 5 to 39.

- \cdot The overall proportion of male visitors was as high as 80%. In contrast, the proportion of female visitors continues to decline with each show.
- \cdot In comparison with the previous survey results, the proportion of junior high schoolers between the ages of 13 and 15 who visited the show decreased. Starting from this survey, the age group of 40 to 49 has been added, which recorded the lowest proportion of visitors.

3. Residential area



[Unit: %]

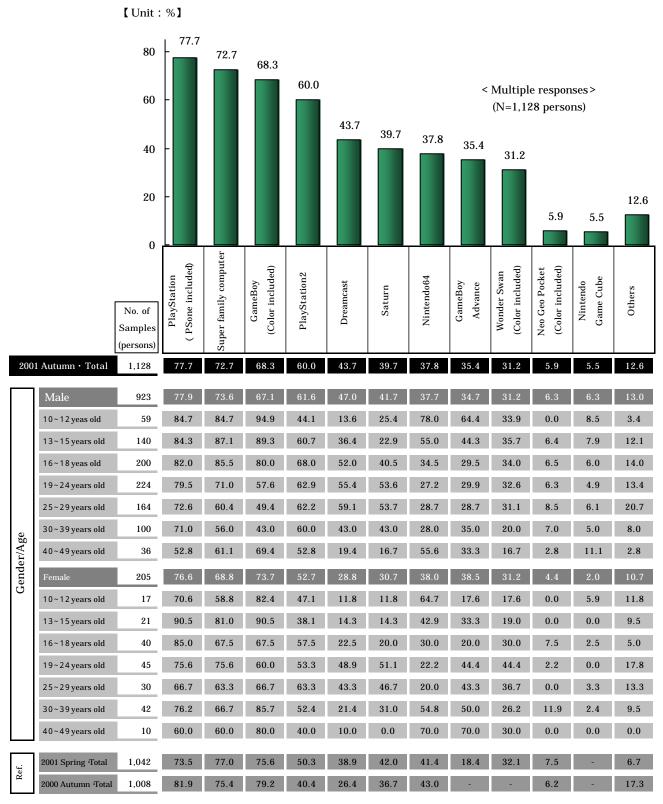


- · No big changes were seen in the breakdown of residential areas of visitors, showing similar trends to past
- $\cdot \text{ The proportion of visitors who are students tends to be declining on the whole while the proportion of adult}\\$
- * CESA regards visitors to Tokyo Game Show as "game users", who are classified into three groups depending on how often they play videogames and are defined as follows. The same definition has been applied to past visitor surveys.

Users classification by frequency of game play

Heavy users...play games almost everyday Middle users...play games 2-5 days a week Light users...play games one day a week or less

1. Hardware owned by respondents



【 Unit : %】

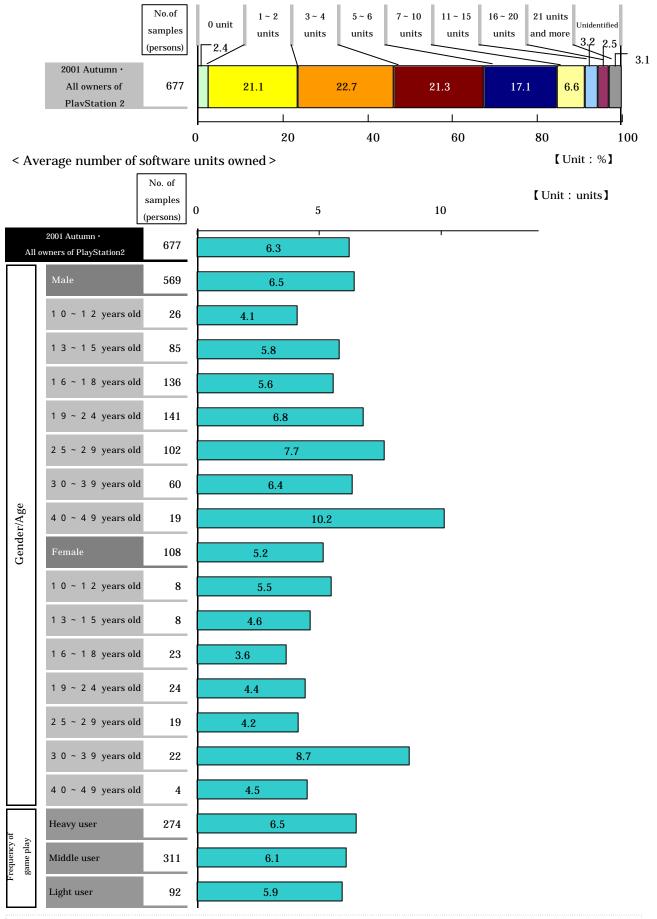
^{*} Although the order of the top 3 hardware units owned by respondents has been shuffled, their types remain the same. Only "PlayStation (PSone)" showed growth and came in first.

^{*}Other consoles which have steadily grown in number since the last survey were "PlayStation 2" and "GameBoy Advance", each with an increase of 10 points. "Dreamcast" rose by about 5 points.

^{*} The possession rate of "Nintendo GameCube" reached 5.5% about one month after its release.

2. Number of software units for PlayStation 2 owned

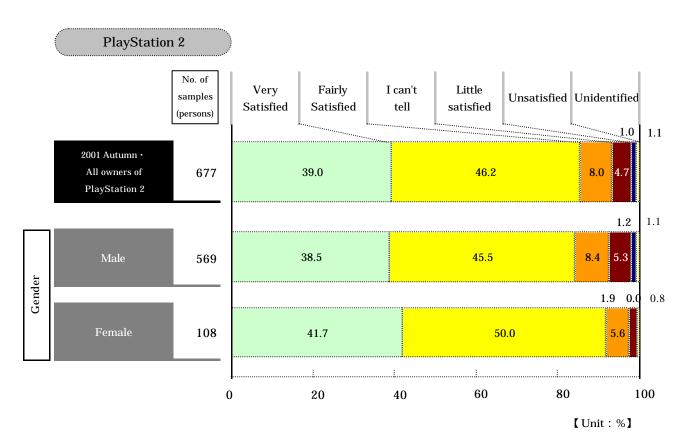
~ Among respondents who hold a PlayStation 2 console

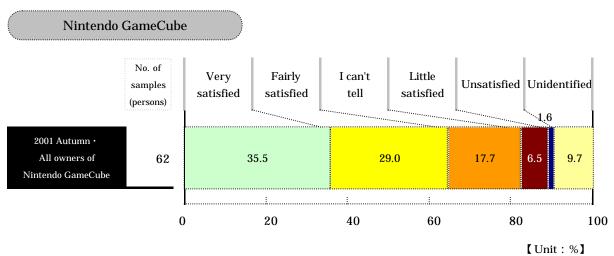


[•] Nearly 70% of the respondents own 6 software units or less, and the average number of software units in possession on the whole was 6.3 units.

3. Level of satisfaction with PlayStation 2 / Nintendo GameCube

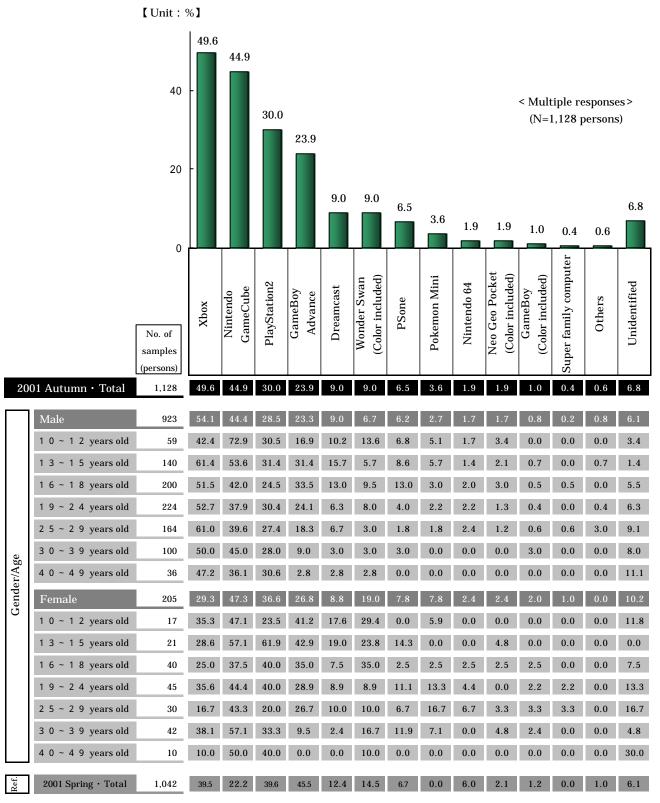
~ Among holders of each game machine





- \cdot More than 80% said they were satisfied with PlayStation 2 as a game machine ("very satisfied" + "fairly satisfied"), and the female group showed stronger satisfaction.
- The level of satisfaction ("very satisfied" + "fairly satisfied") with Nintendo GameCube was 60% strong.

4. Hardware respondents wished to purchase



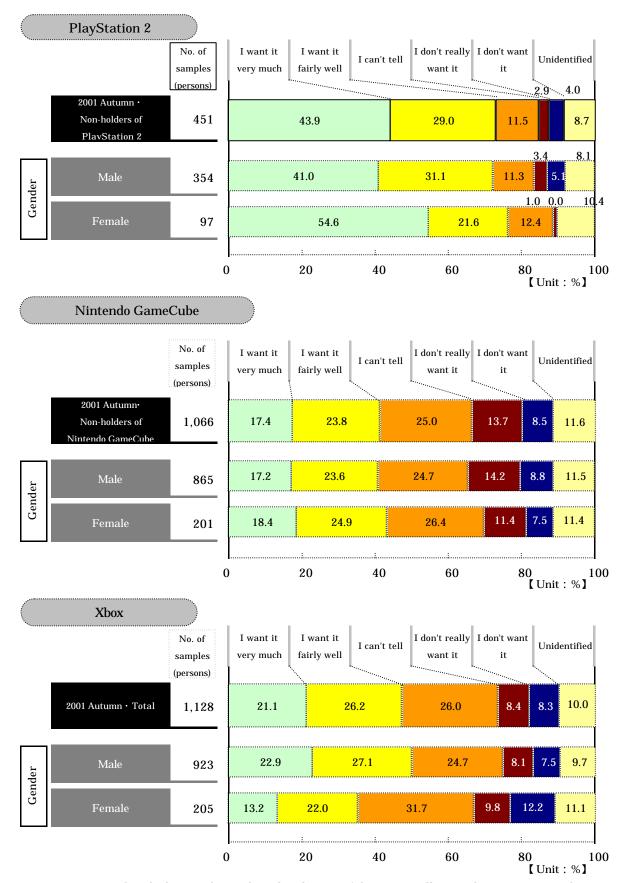
【 Unit: %

Note) The data for the TGS 2000 Autumn has been omitted, for which the subjects were required to name software they wanted to purchase in order from most wanted to third most wanted.

[•] The new type machines such as "Xbox" and "Nintendo GameCube" came in first and second with high rates as desired purchases. No big difference was seen between genders in such rates for "Nintendo GameCube" while the male group showed a strong desire to purchase "Xbox".

5. Intention to purchase from the three console types

~ Among non-holders of game machines



Because "Xbox" had not yet been released at the time of this survey, all respondents were targeted.

[•] Among the three types, "PlayStation 2" ranked highest for number of respondents who wished to purchase it, followed by "Xbox" and "Nintendo GameCube".

PlayStation 2 Major answers are listed

	Trajor uniswers are listed							
I want it very (fairy) much	I don't (really) want it/I can't tell							
< About machine functionality >	< About machine functionality >							
- The graphics are impressive	- It's not powerful enough							
- The images are realistic and thrilling	- It runs slowly							
- Connection to the Internet is attractive	- It's too realistic and makes me feel sick							
- It can also run PS software	< Others >							
- The controller is easy to use	- It doesn't have much software that I want to play							
< About software >	- A lot of games take an annoyingly long time to load							
- There is a wide range of software for the console	- I am satisfied with PS							
- It runs software I want or expect to be good	- Because I can watch DVDs on my PC							
Titles actually named: 「Final Fantasy series」	- Everyone owns one							
「GUNDAM series」「TORO TO KYUJITSU」								
「Onimusha 2」 「Parappa the Rapper 2」 etc								
< Others >								
- It is currently the most popular and well known								
- I like Sony products								
- I am the only one who does not own one								
	<u> </u>							

Nintendo GameCube

I want it very (fairy) much	I don't (really) want it/I can't tell							
< About machine functionality >	< About machine functionality >							
- It's compact and light	- It doesn't run DVDs							
- 4 people can play on it	- The color variations are limited							
- It's interlocking function with GBA seems interesting	- The controller is not easy to use							
- The graphics are impressive and realistic	- I feel queasy from the effect of the 3D graphics							
< About software >	< About software >							
- It runs software I want or expect to be good	- There is no software that interests me. It all looks boring							
Titles actually named:	- It is oriented mainly to children and families							
「Super Smash Bros.DX」「Pikmin」	- All the machines are pretty poor except for Nintendo's							
「Luigi's Mansion」「Mario series」	- It doesn't have enough RPG and SLG games							
「Animal Forest」 etc	< Others >							
< Others >	- I'm satisfied with PS2							
- Nintendo always meets our expectations	- N64 did not live up to my expectations							
- My child wants to have one	- The price is high							
- I'm looking forward to Q in the Matsushita version								

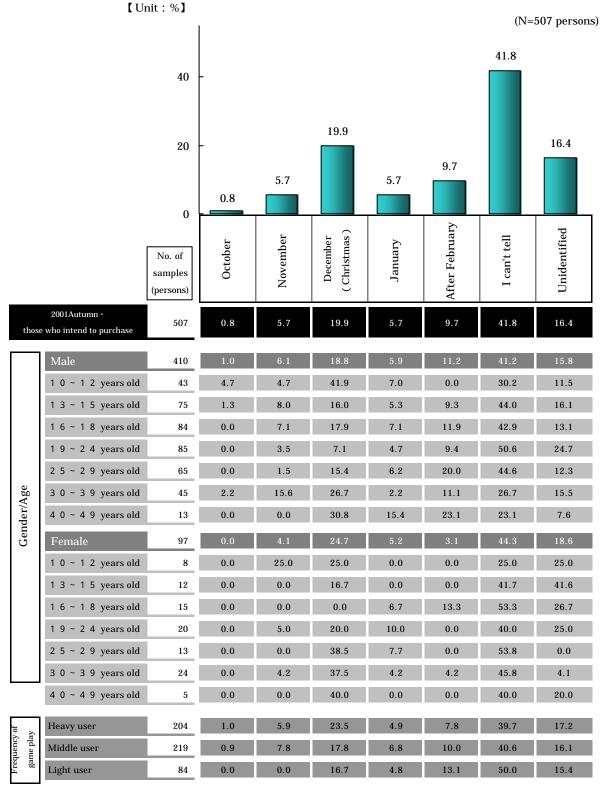
Xbox

I want it very (fairy) much	I don't (really) want it/I can't tell							
< About machine functionality >	< About machine functionality >							
- It has a lot of processing power and strong capabilities	- It's too large							
- The graphics are impressive, realistic and three-dimensional	- The design is not good – it looks really strange							
- It's able to convey the sensation of speed	- There is little information about its functions							
- I'm looking forward to its compatibility with PCs	< About software >							
- It has a lot of usages other than gaming	- There is no software that interests me							
< About software >	- The images have become more sophisticated but the games							
- It runs software I want	themselves have changed little							
- I tried playing it here and found it interesting	- The products are always Western oriented							
Titles actually named:	< Others >							
「DEAD OR ALIVE 3」「MURAKUMO」	- PS2 looks better							
「Jet Set Radio Future」「HALO」 etc	- The price seems high							
< Others >	- I don't think it will be popular in Japan/ It doesn't suit Japanese							
- I want to experience overseas technology	tastes.							
- I want to collect all of the hardware units								
- New games might be brought out								

6. Intention to purchase Nintendo GameCube

~ Information regarding the general group who intend to purchase Nintendo GameCube

< Season to purchase >

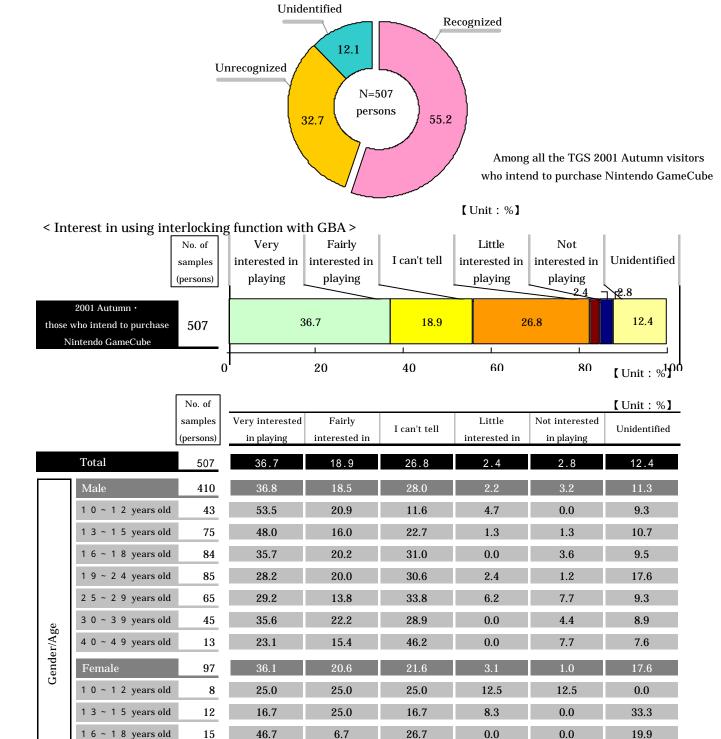


【 Unit: %】

[•] December (Christmas) is the period when most respondents want to arrange a purchase. In particular, over 40% of the male respondents between the ages of 10 and 12 are thinking about a purchase for Christmas.

[•] The names of software they are looking forward to most include "Super Smash Bros. DX"、 "Luigi's Mansion"、 "Animal Forest" and "Pikmin". The new releases of Mario and Zelda are highly anticipated.

< Recognition of Nintendo GameCube's interlocking function with GameBoy Advance>



Among all the TGS 2001 Autumn visitors who intend to purchase Nintendo GameCube

30.0

46.1

41.7

40.0

38.2

36.5

20

13

24

5

204

219

84

1 9 ~ 2 4 years old

2 5 ~ 2 9 years old

3 0 ~ 3 9 years old

4 0 ~ 4 9 years old

Heavy user

Middle user

Light user

play

20.0

15.4

29.2

20.0

19.1

18.3

20.0

38.5

16.7

0.0

24.0

29.2

27.4

0.0

0.0

0.0

20.0

2.5

0.0

0.0

0.0

0.0

1.5

30.0

0.0

12.4

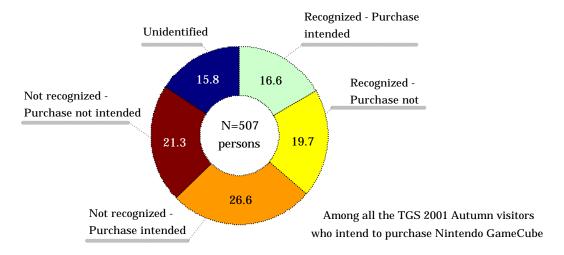
20.0

14.7

10.9

[•] The interlocking function with GameBoy Advance is recognized by a majority of the respondents (55.2%). Over 50% of the respondents of both genders showed a positive interest in using the interlocking function ("very interested" + "fairly interested").

< Recognition of "Q" and intention to make its purchase >



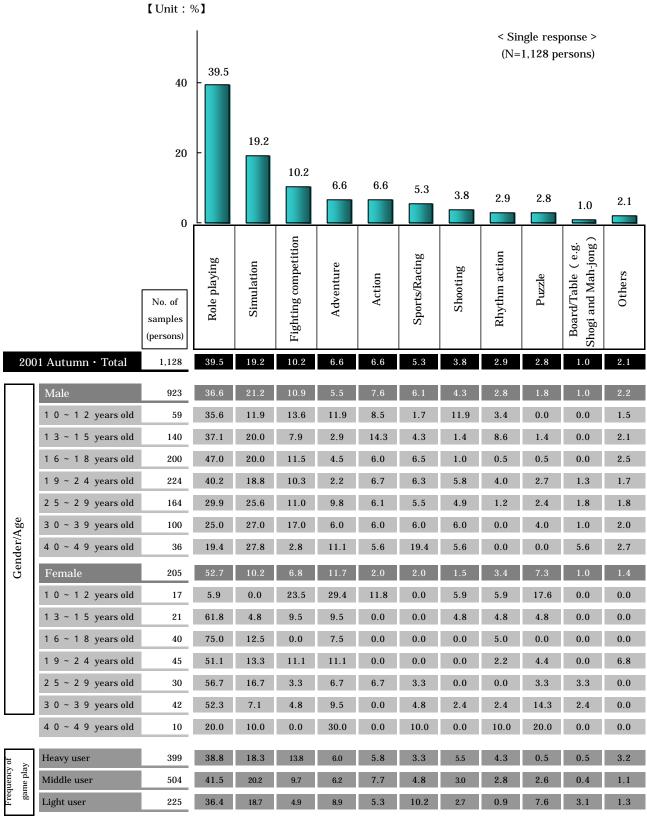
【Unit:%】

							【 Unit: %】
		No. of samples (persons)	Recognized - Purchase intended	Recognized - Purchase not intended	Not recognized - Purchase intended	Not recognized - Purchase not intended	Unidentified
	Total	507	16.6	19.7	26.6	21.3	15.8
	Male	410	18.0	22.7	25.6	19.0	14.7
	1 0 ~ 1 2 years old	43	14.0	2.3	41.9	32.6	9.2
	1 3 ~ 1 5 years old	75	20.0	12.0	34.7	18.7	14.6
	1 6 ~ 1 8 years old	84	21.4	32.1	17.9	16.7	11.9
	1 9 ~ 2 4 years old	85	8.2	32.9	21.2	18.8	18.9
	2 5 ~ 2 9 years old	65	24.6	24.6	21.5	15.4	13.9
l e	3 0 ~ 3 9 years old	45	24.4	24.4	17.8	17.8	15.6
	4 0 ~ 4 9 years old	13	7.7	7.7	46.2	15.4	23.0
Gender/Age	Female	97	10.3	7.2	30.9	30.9	20.7
	1 0 ~ 1 2 years old	8	12.5	0.0	25.0	62.5	0.0
	1 3 ~ 1 5 years old	12	8.3	8.3	16.7	25.0	41.7
	1 6 ~ 1 8 years old	15	0.0	0.0	53.3	26.7	20.0
	1 9 ~ 2 4 years old	20	10.0	5.0	35.0	25.0	25.0
	2 5 ~ 2 9 years old	13	15.4	30.8	15.4	30.8	7.6
	3 0 ~ 3 9 years old	24	8.3	4.2	33.3	33.3	20.9
	4 0 ~ 4 9 years old	5	40.0	0.0	20.0	20.0	20.0
y of ay	Heavy user	204	16.2	19.1	27.0	21.6	16.1
Frequency of game play	Middle user	219	18.3	20.1	28.3	18.7	14.6
Fre	Light user	84	13.1	20.2	21.4	27.4	17.9

Among all the TGS 2001 Autumn visitors who intend to purchase Nintendo Game Cube

- \cdot The most selected answer regarding the DVD function "Q" released by Matsushita Denki was "Not recognized Purchase intended" with a selection rate of 26.6%.
- \cdot For reference, the average number of non-gaming DVDs (movies, music etc.) owned by respondents was 5.7 units on the whole (males with 6.0 units and females with 4.1 units).

7. Favorite game genre



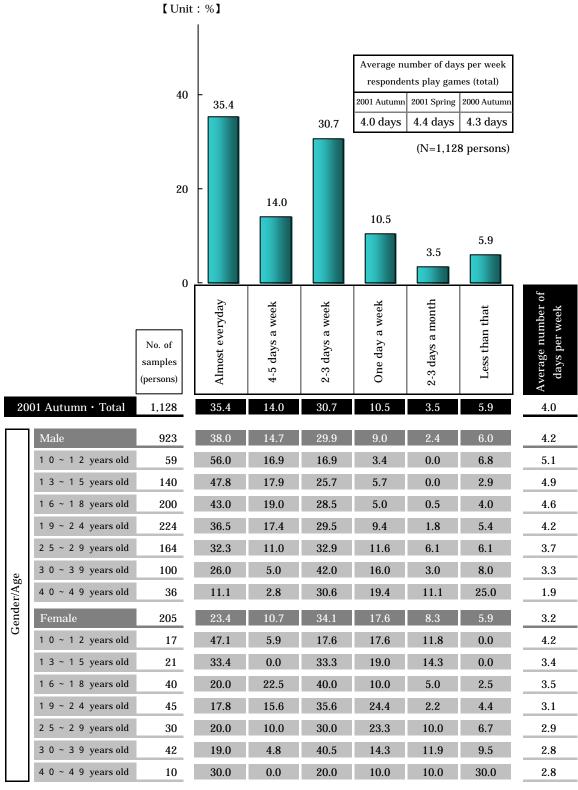
【 Unit: %】

Note) Data for TGS 2001 Spring and TGS 2000 Autumn have been omitted as genre categories were further divided

 $[\]cdot$ * "Role-playing games" was selected the most at about 40%, for which the female group marked a higher rate. The second highest, "Simulation", and the third highest, "Fighting competition", were popular among the male respondents.

^{• *} The genres preferred more among light users than the total were "Sports/Racing" and "Puzzle".

8. Number of days per week respondents play games



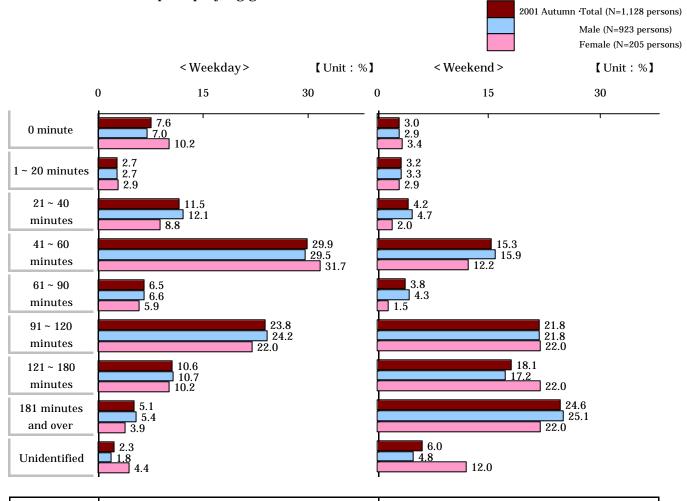
【Unit:%】

< Calculation to obtain an average weekly number of days respondents play games > \lceil almost everyday」: 7 days, \lceil 4-5 days a week」: 4.5 days, \lceil 2-3 days a week」: 2.5 days, \lceil 2-3 days a month」: 0.3 day, \lceil 1ess than that」: 0.1day

 $[\]cdot$ The most selected rate was the "Heavy user" category with a selection rate of 35.4% marked by heavy users who play games almost everyday. The average weekly frequency of playing games on the whole is 4.0 days, lower than the recorded rates in past two TGS surveys.

[•] The ages between 10 and 12 of both genders showed the highest average weekly game playing frequency.

9. Number of hours spent playing games



Change in average	Weel	kdays	Weekends					
length spent playing game	2001 Autumn	2001 Spring	2001 Autumn	2001 Spring				
[minutes]	92.7	103.6	158.4	170.9				

^{*} No matching data for TGS 2000 Autumn available

< Average length at a time and total weekly number of hours spent playing games by gender and age>

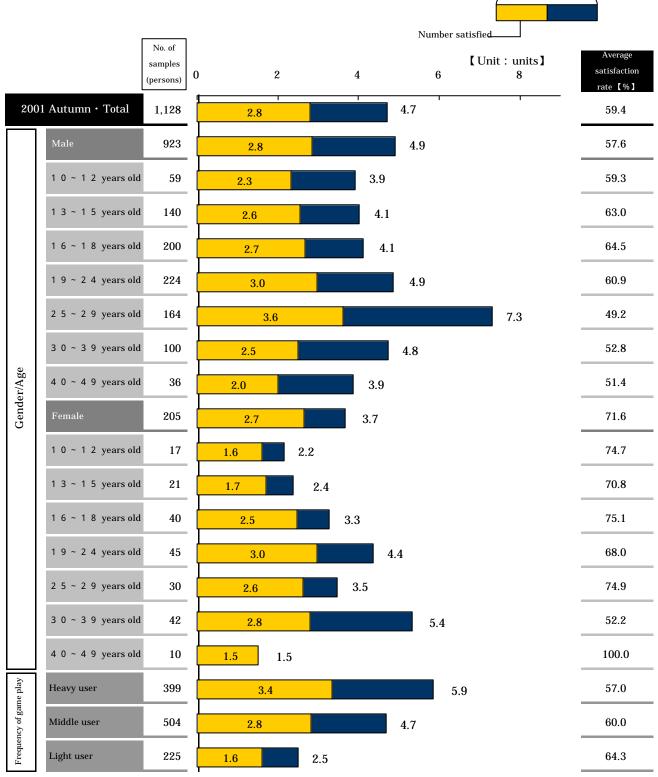
									Gende	er/Age									
	2001Autumn ·Total	Male	1 0	1 3	1 6	1 9	2 5	3 0	4 0	emale	1 0	1 3	1 6	1 9	2 5	3 0	4 0		
	2001	M	1 2 years old	1 5 years old	1 8 years old	2 4 years old	2 9 years old	3 9 years old	4 9 years old	Fen	1 2 years old	1 5 years old	1 8 years old	2 4 years old	2 9 years old	3 9 years old	4 9 years old		
Average length -Weekdays- [minutes]	92.7	93.2	102.4	106.0	114.9	90.4	80.7	70.4	44.6	90.6	99.4	84.5	125.0	100.3	67.6	67.7	65.6		
Average length -Weekends- [minutes]	158.4	156.1	139.2	171.0	175.0	162.1	145.2	129.6	96.4	169.7	137.4	154.4	256.1	193.9	134.0	121.5	60.0		
Average weekly frequency [days]	4.0	4.2	5.1	4.9	4.6	4.2	3.7	3.3	1.9	3.2	4.2	3.4	3.5	3.1	2.9	2.8	2.8		
Total weekly hours of play [minutes]	436.5	454.3	559.0	584.4	588.6	451.4	363.1	291.5	136.5	369.0	455.5	357.2	568.6	404.5	262.4	243.4	178.1		

^{*} Total weekly hours of play=(average weekly frequency - 1)×average length on weekdays + average length on weekends

 $[\]cdot$ The average length of playing games is 92.7 minutes on weekdays and 158.4 minutes on weekends, nearly 10 minutes shorter than recorded results in previous surveys for both weekdays and weekends.

[•] Women tend to play longer on weekends, and the age group between 16 and 18 of both genders plays longer than any other age group.

 $10. \ Average \ number \ of \ software \ units \ purchased \ within \ half \ a \ year \ and \ number \ of \ units \ which \ respondents \ were \ satisfied \ with \ Average \ number \ purchased$



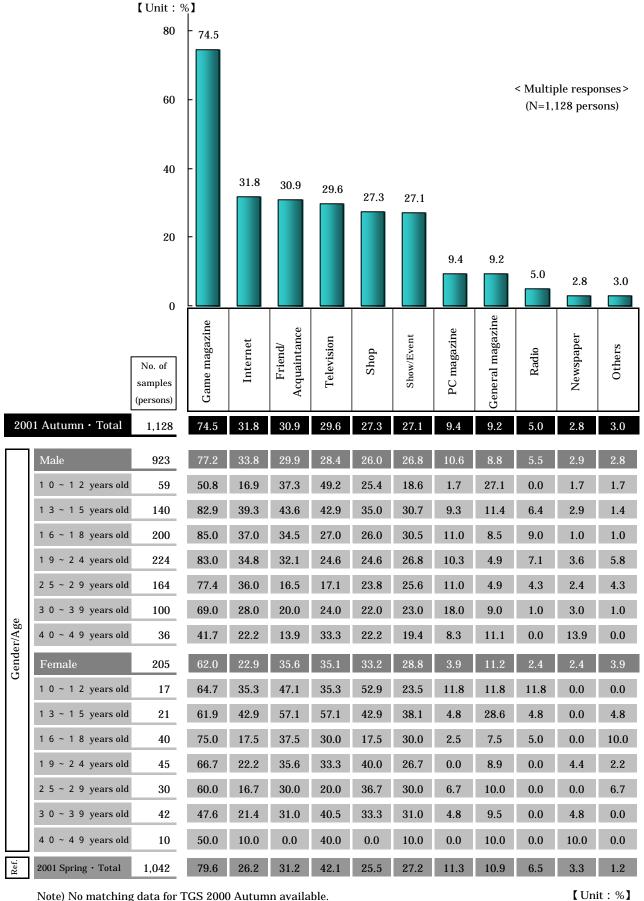
^{*} Average satisfaction rate(%)=(number of units purchased which users were satisfied with+total number of units purchased)×100

[•] The average number of software units purchased by respondents from April to October 2001 was 4.7 units, among which respondents said they were satisfied with an average of 2.8 units.

[•] The lower satisfaction rates were seen among the male group at the ages of 25-29 (49.2%) and the female group at the ages of 30-39 (52.2%).

[•] The five most satisfying software titles, "Final Fantasy X", "Dynasty Warriors 2", "Hot Shots Golf 3" and "ACECOMBAT04 shatteredskies" and "Devil May Cry" were all titles played on PlayStation 2.

11. Media referred to for information before purchasing software

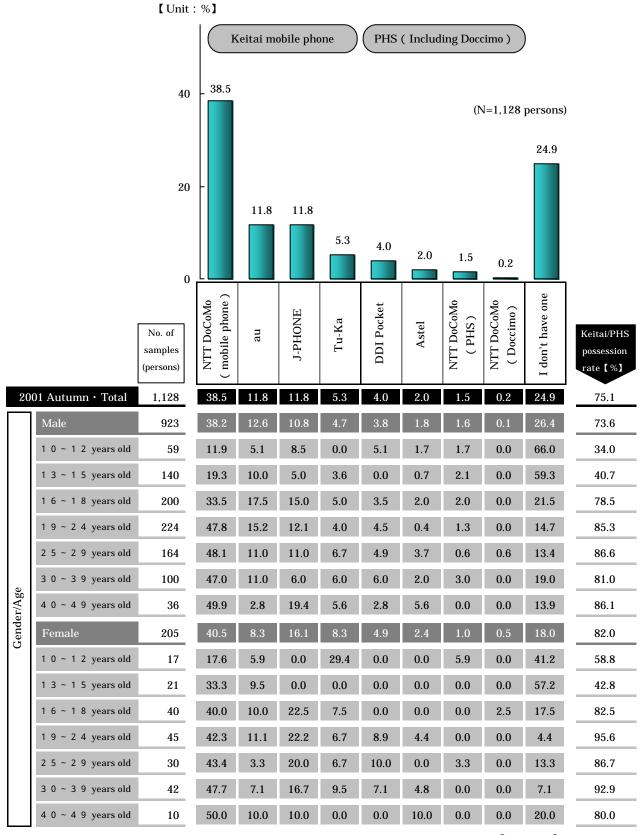


Note) No matching data for TGS 2000 Autumn available.

[·] As with past survey data, "Game magazine" remained the most selected answer by far.

^{· &}quot;Internet" which has been rising yearly was ranked second in this survey with a reply rate of more than 30%.

1. Carriers of Keitai/PHS mobile phones



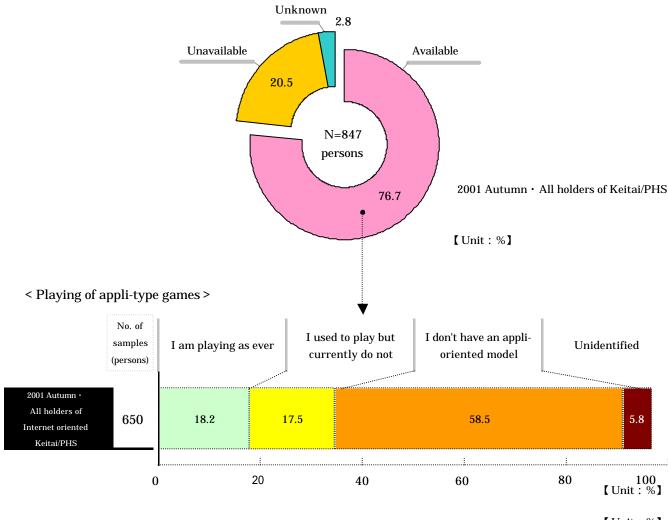
【 Unit: % 】

^{• &}quot;NTT DoCoMo" took the top share of Keitai mobile phones while "DDI Pocket" was the most possessed type of PHS mobile phone.

 $[\]cdot$ The possession rate of Keitai/PHS mobile phones held by women was higher than that of men (male: 73.6%, female: 82.0%)

2. Playing of appli-type games

< Availability of Internet accessibility >



																Unit	: %]
	Jo HS								Gende	er/Age							
	2001 Autumn All holders of Internet oriented Keitai/PHS	Male ·Total	1 0 1 2 years old	1 3	1 6	1 9	2 5	3 0	4 0	Female •Total	1 0 1 2 years old	1 3	1 6	1 9	2 5	3 0	4 0 \$ 4 9 years old
No. of samples (persons)	650	521	8	43	141	152	101	55	21	129	5	8	28	36	19	27	6
I am still playing	18.2	20.0	12.5	30.2	21.3	19.7	16.8	18.2	14.3	10.9	20.0	25.0	10.7	0.0	0.0	25.9	16.7
I used to play but currently do not	17.5	17.3	12.5	14.0	16.3	16.4	17.8	20.0	28.6	18.6	40.0	12.5	17.9	13.9	15.8	25.9	16.7
I don't have an appli- oriented model	58.5	57.0	62.5	46.5	57.4	59.2	60.4	56.4	42.9	64.3	40.0	62.5	67.9	77.8	78.9	37.0	66.6
Unidentified	5.8	5.7	12.5	9.3	5.0	4.7	5.0	5.4	14.2	6.2	0.0	0.0	3.5	8.3	5.3	11.2	0.0

- \cdot Nearly 80% of the Keitai/PHS mobile phones possessed have Internet access, out of which nearly 60% (58.5%) are not applitype models.
- Among the holders of the Internet-accessible models, the male group between the ages of 13 and 15 enjoys appli-type games the most (30.2%). Among the male groups from the age of 25 and older, the rate of dormant players who "used to play but currently do not" exceeds that of active players (who "play games today as ever").

. Evaluation of exhibited booths/titles

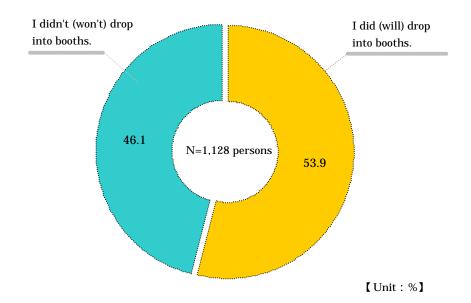
1. Microsoft Co.,Ltd.	or but	r to visiting>				(N=1,128 persons)
	6.	Sony Computer Entertainment Inc.	11.	ATLUS CO.,LTD.	16.	Sammy Corporation
< 16.4% >		< 7.3% >		< 2.7% >		< 1.0%
2. KONAMI CORPORATION	7.	CAPCOM CO.,LTD.	12.	FromSoftware,Inc.	17.	TAITO CORPORATION
< 16.0% >		< 6.6% >		< 2.5% >		< 0.8%
3. SQUARE CO.,LTD.	8.	NAMCO LIMITED	13.	KOEI Co.,Ltd.	18.	HUDSON SOFT CO.,LTD.
·	0.		10.		10.	Media Works Inc./DENGEKIYA
< 14.8% >		< 5.9% >		< 2.1% >		< Each0.7%
4. SEGA CORPORATION		BANDAI Co.,LTD.	14.	NTT DoCoMo,Inc.		SUCCESS Corporation
< 14.1% >	9.	BROCCOLI Co.,Ltd./		< 2.0% >	20.	Hobby Japan Co.,Ltd. KADOKAWA SHOTEN
5. ENIX CORPORATION		GAMERS	15.	TECMO,LTD.		PUBLISHING CO.,LTD.
< 9.0% >		< Each4.9% >		< 1.8% >		< Each0.4%
The top 20 booths that were most liked at the	show?	>				(N=1,128 persons
1. KONAMI CORPORATION	6.	ENIX CORPORATION	11.	ATLUS CO.,LTD.	18.	Sammy Corporation
< 12.5% >		< 4.4% >		< 2.4% >		< 1.1%
2. SEGA CORPORATION	7.	CAPCOM CO.,LTD.	12.	FromSoftware,Inc.	19.	HUDSON SOFT CO.,LTD.
< 12.3% >		< 4.3% >		< 2.3% >		< 0.9%
3. Microsoft Co.,Ltd.	8.	NAMCO LIMITED	13.	TECMO,LTD.	20.	Media Works Inc./DENGEKIYA
	0.		10.	·	۵0.	
< 9.8% >		< 4.1% >		< 1.7% >		< 0.6%
4. Sony Computer Entertainment Inc.		BANDAI Co.,LTD.	14.	KOEI Co.,Ltd.		
< 5.9% >	9.	BROCCOLI Co.,Ltd./		< 1.4% >		
5. SQUARE CO.,LTD.		GAMERS	15.	NTT DoCoMo,Inc. TAITO CORPORATION		
< 5.6% >		< Each3.5% >		GENKI Co.,Ltd. < Each 1.2% >		
The top 20 software titles that were highly a	ınticipa	nted prior to visiting>				(N=1,128 persons)
DRAGON QUEST (PS)	6.	TOKIMEKI MEMORIAL 3 (PS2)	11.	Sakura Wars 4 (DC)	16.	Jet Set Radio Future (Xbox)
1.		< 3.8% >		< 2.0% >		(ADOX)
STAR OCEAN 3 (tentative) (PS2)	7.	GENSOSUIKODEN III(PS2)	12.	Toro to kyu-jitu (PS2)	17.	Romancing Sa· Ga (WS)
< Each5.4% >		< 3.7% >		< 1.8% >		< 0.8%
3. METAL GEAR SOLID 2 (PS2)	8.	DEAD OR ALIVE 3 (Xbox)	13.	PHANTASY STAR ONLINE (GC)	18.	Rez(PS2 · DC)
	0.	, ,	13.		10.	
< 5.1% >		< 3.2% > Xenosaga Episode I Der		< 1.1% >		< 0.7%
	9.			ABARENBOU PRINCESS (PS2)		GUILTY GEAR×Plus (PS2)
4. Final Fantasy XI (PS2)		Wille Zur Macht (PS2)				
4. Final Fantasy XI (PS2) < 4.3% >		Wille Zur Macht (PS2) < 2.7% >	14.		19.	Virtua Fighter 4 (PS2)
	10.		14.	ROCKMANEXE2 (GBA)	19.	Virtua Fighter 4 (PS2) Graffiti Kingdom (PS2)
< 4.3% >		< 2.7% >	14.	ROCKMANEXE2 (GBA) < Each1.0% >	19.	
< 4.3% > 5. Onimusya2 (PS2)	10.	< 2.7% > ARMORED CORE 3 (PS2) < 2.4% >	14.	, ,	19.	Graffiti Kingdom (PS2) < Each0.6%
< 4.3% > 5. Onimusya2 (PS2) < 4.0% >	10.	< 2.7% > ARMORED CORE 3 (PS2) < 2.4% >	14.	, ,	19. 16.	Graffiti Kingdom (PS2) < Each0.6%
< 4.3% > 5. Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted	10. ed to pu	< 2.7% > ARMORED CORE 3 (PS2) < 2.4% > Irchase the most>		< Each1.0% >		Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) 	10. ed to pu	< 2.7% > ARMORED CORE 3 (PS2) < 2.4% > Irchase the most> DEAD OR ALIVE3(Xbox)		< Each1.0% > Toro to kyu-jitu (PS2)		Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA)
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) 	10. ed to pu 6.	< 2.7% > ARMORED CORE 3 (PS2) < 2.4% > urchase the most> DEAD OR ALIVE3(Xbox) < 3.5% > ARMORED CORE 3 (PS2)	11.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC)	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa· Ga (WS)
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) < 4.6% > 	10. ed to po 6.	< 2.7% > ARMORED CORE 3 (PS2) < 2.4% > Irchase the most> DEAD OR ALIVE3(Xbox) < 3.5% >	11.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC) < 1.8% >	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa• Ga (WS) < 0.8%
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) 	10. ed to pu 6.	<pre></pre>	11.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC) < 1.8% > ABARENBOU PRINCESS (PS2)	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa· Ga (WS)
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) < 4.6% > 	10. ed to po 6.		11.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC) < 1.8% > ABARENBOU PRINCESS (PS2) < 1.6% >	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa• Ga (WS) < 0.8%
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) < 4.6% > Onimusya2 (PS2) 	10. ed to po 6.	<pre></pre>	11.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC) < 1.8% > ABARENBOU PRINCESS (PS2)	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa· Ga (WS) < 0.8%
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wante METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) < 4.6% > Onimusya2 (PS2) 3. 	10. ed to pu 6. 7.		11.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC) < 1.8% > ABARENBOU PRINCESS (PS2) < 1.6% >	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa· Ga (WS) < 0.8% Virtua Fighter 4 (PS2) GROWLANSER (PS2) < Each0.7%
 < 4.3% > Onimusya2 (PS2) < 4.0% > The top 20 software titles that visitors wanted METAL GEAR SOLID 2 (PS2) < 5.7% > DRAGON QUEST (PS) < 4.6% > Onimusya2 (PS2) STAR OCEAN 3 (tentative) (PS2) 	10. ed to pu 6. 7.	<pre></pre>	11. 12. 13.	< Each1.0% > Toro to kyu-jitu (PS2) < 2.0% > Sakura Wars 4 (DC) < 1.8% > ABARENBOU PRINCESS (PS2) < 1.6% >	16.	Graffiti Kingdom (PS2) < Each0.6% (N=1,128 persons ROCKMANEXE2 (GBA) < 1.1% Romancing Sa Ga (WS) < 0.8% Virtua Fighter 4 (PS2)

< Abbreviation for hardware >

PS2: PlayStation 2 PS: PlayStation GC: Nintendo GameCube

GBA: Gameboy Advance DC:Dreamcast WS: Wonder Swan Xbox: Xbox

1. Turnout at the sales booths



【 Unit: %】

			Gender/Age														
	2001 Autumn Total	Male	1 0 } 1 2 years	1 3	,	1 9	2 5	3 0	4 0	Female	1 0 s	1 3	1 6	•	2 5	3	3
No. of samples			old	old	old	old	old	old	old		old	old	old	old	old	old	old
(persons)	1,128	923	59	140	200	224	164	100	36	205	17	21	40	45	30	42	10
I did (will) drop in.	53.9	53.4	39.0	70.7	57.5	50.0	49.4	47.0	44.4	56.1	52.9	42.9	85.0	48.9	56.7	47.6	40.0
I didn't (won't) drop in.	46.1	46.6	61.0	29.3	42.5	50.0	50.6	53.0	55.6	43.9	47.1	57.1	15.0	51.1	43.3	52.4	60.0

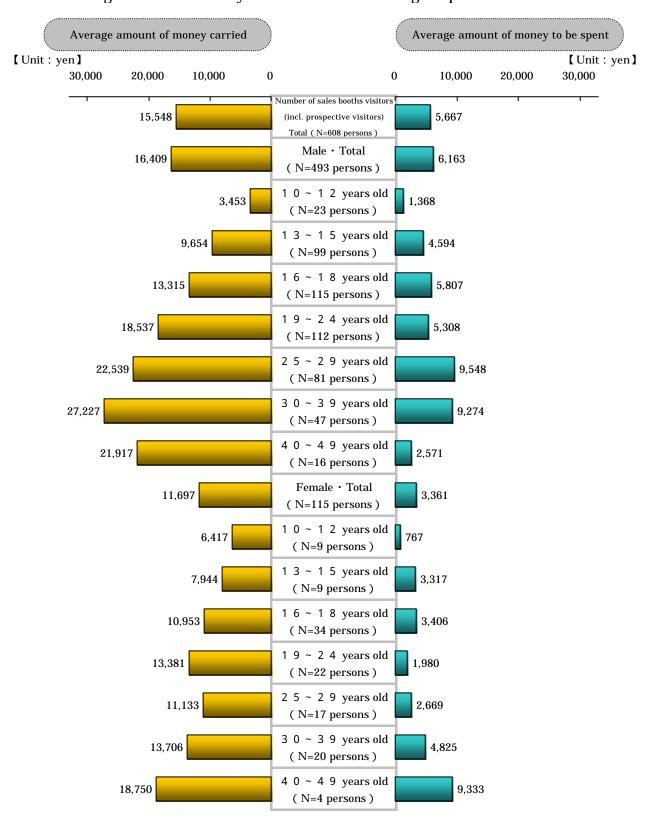
[•] The turnout at the sales booths exceeded 50% (53.9%).

More than 80% of the women between the ages of 16 and 18 in particular answered they would "drop in to the sales booths" (85.0%).

< The top 10 sales booths named >

1.	BROCCOLI Co., Ltd./GAMERS	(15.1%)	6.	Softbank Publishing Inc.	(4.6%)
2.	KONAMI CORPORATION/KONAMILK	(12.3%)	7.	KODANSHA LTD./K Chara	(4.4%)
3.	Media Works Inc./DENGEKIYA	(8.9%)	8.	COSPA inc.	(3.9%)
4.	COMPILE CORPORATION/PUYOMANH	ONPO	9.	KADOKAWA SHOTEN PUBLISHING CO.	, LTD(3.0%)
4.	SQUARE CO., LTD	(Each 8.7%)	10.	ATLUS CO., LTD	(2.3%)

2. Average amount of money carried by the visitors/ Average amount of money the visitors were willing to spend at sales booths.

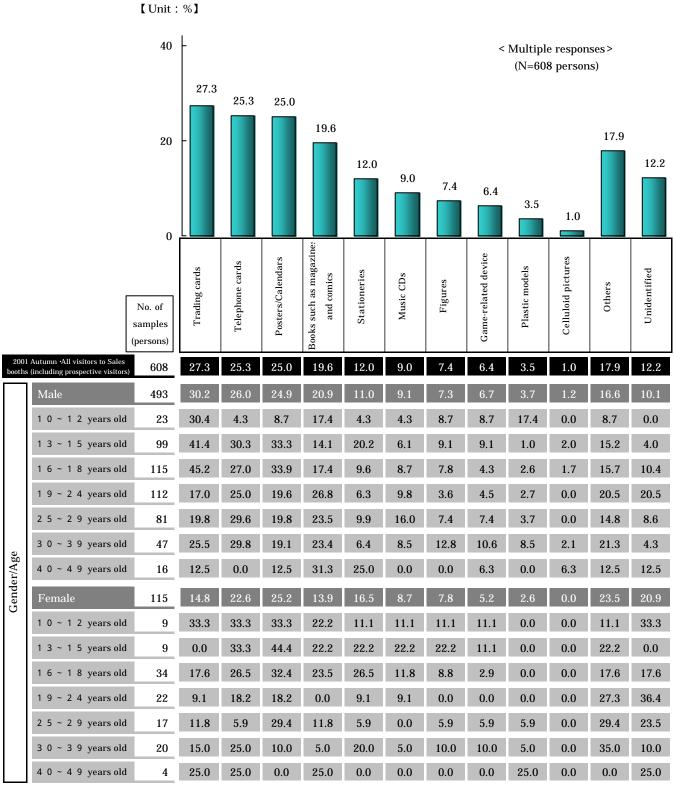


For the number of booths visitors, those who did not fill in the form are not included in the population parameter for calculating the average amount of money carried (formula: total amount of money carried by those who filled in the form÷total number of respondents).

[•] The average amount of money carried by visitors to sales booths (including prospective visitors) was 15,548 yen, and the highest average was 27,227 yen registered by the male group between the ages of 30 and 39.

 $[\]cdot$ The average amount of money visitors were willing to spend at sales booths was 5,667 yen, nearly one third of the average amount carried in. Males in the age groups of 25-29 and 30-39 expected to spend as much as 10,000 yen.

3. Items visitors were willing to purchase at sales booths



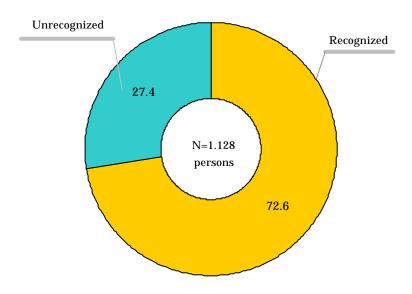
[Unit: %]

[•] Items visitors were willing to purchase most at sales booths were "Trading cards" followed by "Telephone cards" and "Calendars/Posters". "Trading cards" were particularly popular among males between the ages of 13 and 18.

[•] The most popular item among women was "Calendars/Posters", which were highly sought after by females aged 18 and younger.

. Demand for special software-plus-extra-gift packages $% \left(1,...,1\right) =\left(1,...,1\right)$

1. The recognition rate of software-plus-extra-gift packages

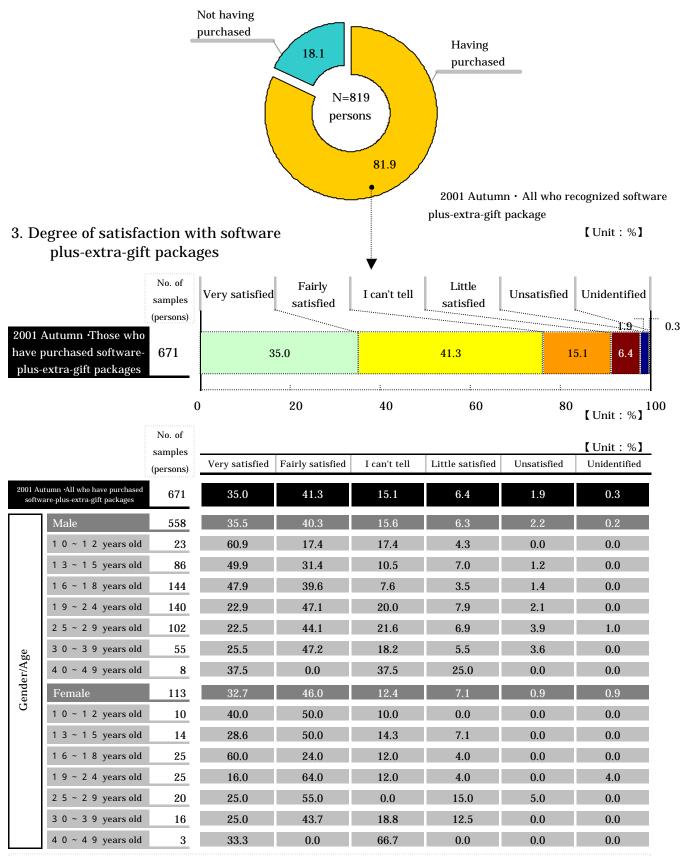


【Unit:%】

																【 Un	it:%]
	al								Gend	er/Age	e						
	2001 Autumn Total	Male · Total	1 0	1 3	1 6	1 9	2 5	3 0	4 0	Female • Total	1 0	1 3	1 6	1 9	2 5	3 0	4 0
No. of samples (persons)	1,128	923	59	140	200	224	164	100	36	205	17	21	40	45	30	42	10
Recognized	72.6	73.5	50.8	71.4	86.0	77.2	75.6	66.0	36.1	68.8	58.8	85.7	85.0	68.9	80.0	47.6	40.0
Unrecognized	27.4	26.5	49.2	28.6	14.0	22.8	24.4	34.0	63.9	31.2	41.2	14.3	15.0	31.1	20.0	52.4	60.0

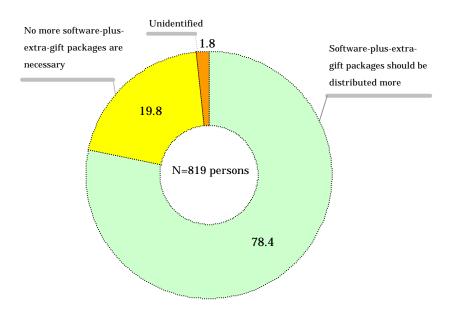
 $[\]cdot$ The recognition rate of software-plus-extra-gift packages was over 70% (72.6%). The rate was low among older groups of 30 years old and older of both genders.

2. Experience of having purchased software-plus-extra-gift packages



- · Nearly 80% of those who knew of software-plus-extra-gift packages had purchased such packages.
- As for the degree of satisfaction of respondents who had purchased software-plus-extra-gift packages, 76.3% of the total gave a positive response ("very satisfied" + "fairly satisfied"). The female group between the ages of 25 and 29 showed the lowest level of satisfaction ("little satisfied" + " unsatisfied") at 20.0%.
- Although "Nothing in particular" was the most chosen answer to the question, "What kind of extra gift makes you want to buy such a package?", "sound track CD", "telephone card", "calendar/poster", "character figure / soft toy" and "trading cards" were included in the answers. "Useful daily necessity item" and "discount for the next purchase" were also requested.

4. Respondents' wants regarding future software-plus-extra-gift packages



2001 Autumn \cdot All who recognized software-plus-extra-gift packages

【 Unit: %】

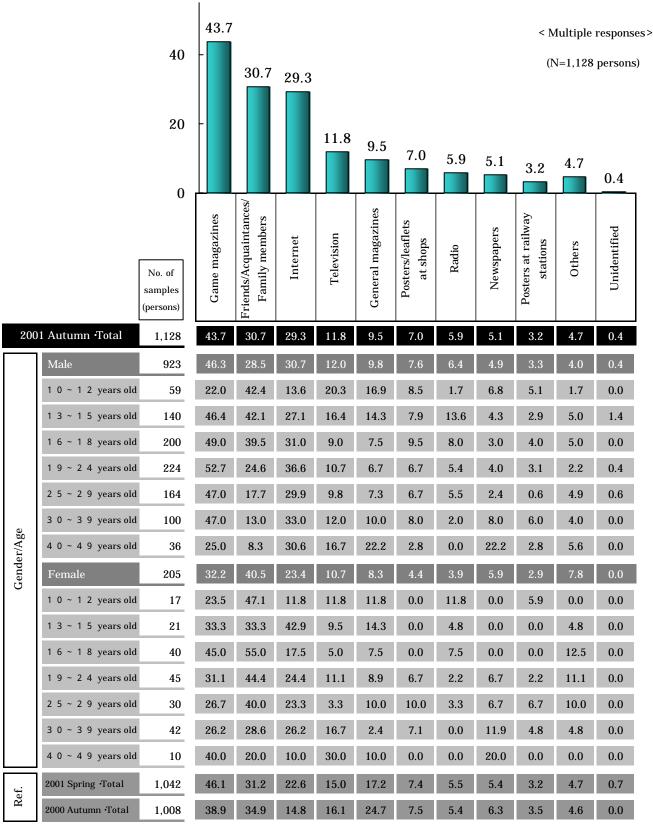
【 Unit: %】

	gnized kages								Gend	er/Age	9						
	2001 Autunn All who recognized software-plus-extra-gift packages	Male	1 0	1 3	1 6 } 1 8	1 9	2 5	3 0	4 0	Female	1 0	1 3	1 6	1 9	2 5	3 0	4 0
	2001 Autun software-p		years	years	years	years old	years old	years	years old	压	years	years	years		years old	years old	years
No. of samples (persons)	819	678	30	100	172	173	124	66	13	141	10	18	34	31	24	20	4
They should be distributed more	78.4	77.7	93.3	96.0	89.0	70.5	56.5	74.2	69.2	81.6	100	94.4	85.3	77.4	70.8	80.0	50.0
They are not necessary	19.8	20.5	3.3	4.0	9.9	28.3	40.3	24.2	15.4	16.3	0.0	5.6	11.8	22.6	25.0	20.0	25.0
Unidentified	1.8	1.8	3.4	0.0	1.1	1.2	3.2	1.6	15.4	2.1	0.0	0.0	2.9	0.0	4.2	0.0	25.0

 \cdot Nearly 80% of those who knew of software-plus-extra-gift packages (78.4%) wished for their further distribution. The tendency is particularly strong among youth between the ages of 10 and 15 of both genders.

1. Visitors' information sources about TGS 2001 Autumn

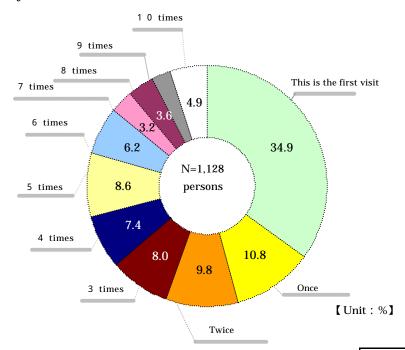
[Unit : %]



【 Unit: %】

[•] The first and second most selected sources were "Game magazines" and "Friends/Acquaintances/Family members" although their rates tend to be lower than in the last two surveys. "Internet" was listed third and its rate has been increasing gradually in each survey.

2. Past visits to Tokyo Game Show



Average number of past visits 2.9 times

 $\llbracket \text{Unit} : \% \rrbracket$

	tal								Gend	er/Age	e						
	2001Autumn/Total	Male	1 0	1 3	1 6	1 9	2 5	3 0	4 0	Female	1 0	1 3	1 6	1 9	2 5	3 0	4 0
No. of samples (persons)	1,128	923	59	140	200	224	164	100	36	205	17	21	40	45	30	42	10
This is the first visit	34.9	33.4	44.0	40.7	25.0	35.7	31.2	32.0	33.3	41.3	70.5	28.5	47.5	42.3	30.0	35.7	50.0
Once	10.8	11.3	20.3	17.9	8.5	9.8	8.5	11.0	8.3	8.8	11.8	9.5	7.5	8.9	6.7	11.9	0.0
Twice	9.8	9.5	15.3	10.7	9.0	6.7	6.7	12.0	22.2	11.2	5.9	4.8	10.0	8.9	10.0	16.7	30.0
3 times	8.0	8.0	8.5	10.0	6.5	7.6	8.5	7.0	11.1	7.8	0.0	19.0	2.5	11.1	6.7	7.1	10.0
4 times	7.4	7.7	5.1	5.0	14.5	8.5	5.5	3.0	2.8	6.3	5.9	0.0	10.0	8.9	6.7	4.8	0.0
5 times	8.6	8.3	3.4	8.6	12.5	7.6	7.3	7.0	5.6	9.8	0.0	28.6	10.0	4.4	13.3	7.1	10.0
6 times	6.2	6.3	0.0	2.9	7.5	8.5	7.3	5.0	8.3	5.9	0.0	0.0	2.5	8.9	10.0	9.5	0.0
7 times	3.2	3.5	0.0	0.7	5.0	4.0	4.3	3.0	5.6	2.0	0.0	4.8	2.5	2.2	3.3	0.0	0.0
8 times	3.6	4.0	0.0	0.7	6.0	2.7	4.9	9.0	2.8	2.0	5.9	0.0	5.0	0.0	3.3	0.0	0.0
9 times	2.6	3.0	0.0	1.4	3.0	3.1	6.7	2.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	2.4	0.0
1 0 times	4.9	5.0	3.4	1.4	2.5	5.8	9.1	9.0	0.0	4.4	0.0	4.8	2.5	4.4	10.0	4.8	0.0
Average number of past visits [times]	2.9	3.0	1.5	1.9	3.5	3.0	3.7	3.3	2.4	2.4	0.9	3.0	2.2	2.3	3.5	2.5	1.4

 $[\]cdot$ The proportion of new visitors to the show has increased by 9 points from the last survey, accounting for about 30% of the total attendance. The average number of visits was 2.9 visits and the highest average was 3.7 visits recorded by the male group between the ages of 25 and 29.

1.Within Tokyo's 23 2.Tokyo area (outsion) 3. Your occupation 1.Elementary schoole. 3.Senior Hi-schoole.	3 wards side of its 23 ward < Choose one > ooler 4.Junior-co er vocational s	3.Kanag s) 4.Saitam		5.Chiba	7.Other pro	
2.Tokyo area (outsion) 3) Your occupation 1.Elementary school 2.Junior Hi-schoole 3.Senior Hi-schoole	color 4.Junior-co	s) 4.Saitam		5.Chiba	7.Other pro	
3) Your occupation 1.Elementary school 2.Junior Hi-schoole 3.Senior Hi-schoole	Choose one > ooler 4.Junior-co er vocational s		na 			efecture
1.Elementary schoo 2.Junior Hi-schooler 3.Senior Hi-schooler	ooler 4.Junior-co er vocational s			6.Ibaraki	(
2.Junior Hi-schooler 3.Senior Hi-schooler	er vocational s					
1) 3371	<i>G</i> -	school student	_		7.Self-employed 8.Housewife 9.Unemployed	10.Others (Specify
i) what game machi	nines do you have	? < Choose any	number o	of answers >		
1.Nintendo GameCı	Cube	6.Dreamcast			11.Neo Geo Pocko	et (Color inclu
2.Nintendo64		7.Saturn			12.Others	•
3.GameBoy Advance		8.PlayStation2				
4.GameBoy (Color in 5.Super Family Con		9.PlayStation 10.Wonder Swa			l	
2) How many PlaySt 3) How much are you		PlayStation 2 as	a game m	nachine ? < C		units
3) How much are you	2.Fairly sat	PlayStation 2 as	-	nachine ? < C	Choose one >	units 5.Unsatisfied
1.Very satisfied C Question to those with the series of t	2.Fairly sat who own Ninten ou satisfied with N	PlayStation 2 as isfied 3.1 ido GameCube 1	a game m I can't tell	4.Lit	tle satisfied	5.Unsatisfied
1.Very satisfied Question to those values are younger. 1.Very satisfied	2.Fairly sat	PlayStation 2 as isfied 3.1 do GameCube 1 Nintendo GameC isfied 3.1	a game m	4.Lit		
1.Very satisfied Question to those values are younger. 1.Very satisfied	2.Fairly sate who own Ninten ou satisfied with N. 2.Fairly sat	PlayStation 2 as isfied 3.1 do GameCube] Nintendo GameC isfied 3.1	a game m I can't tell Cube ? < C	4.Lit	tle satisfied tle satisfied	5.Unsatisfied
1.Very satisfied Question to those value of the series of	2.Fairly sate who own Ninten ou satisfied with N 2.Fairly sate do you want to l	PlayStation 2 as isfied 3.1 Ido GameCube 1 Nintendo GameC isfied 3.1 Duy ? < Choose a	a game m I can't tell Cube ? < C	4.Lit Choose one > 4.Lit er of answer	tle satisfied tle satisfied s > 11.Neo Geo Pocke	5.Unsatisfied 5.Unsatisfied
1.Very satisfied Question to those of the second of the s	2.Fairly sate who own Ninten ou satisfied with N 2.Fairly sate do you want to l	PlayStation 2 as isfied 3.1 do GameCube 1 Nintendo GameC isfied 3.1 ouy? < Choose a 6.Super Family 7.Dreamcast	a game m I can't tell Cube ? < C	4.Lit Choose one > 4.Lit er of answer	tle satisfied tle satisfied s > 11.Neo Geo Pocke 12.Xbox	5.Unsatisfied 5.Unsatisfied
1.Very satisfied Question to those value of the series of	2.Fairly sate who own Ninten ou satisfied with No. 2.Fairly sate do you want to lead to be compared to be compa	PlayStation 2 as isfied 3.1 Ido GameCube 1 Nintendo GameC isfied 3.1 Duy ? < Choose a	a game m I can't tell Cube ? < C	4.Lit Choose one > 4.Lit er of answer	tle satisfied tle satisfied s > 11.Neo Geo Pocke	5.Unsatisfied 5.Unsatisfied

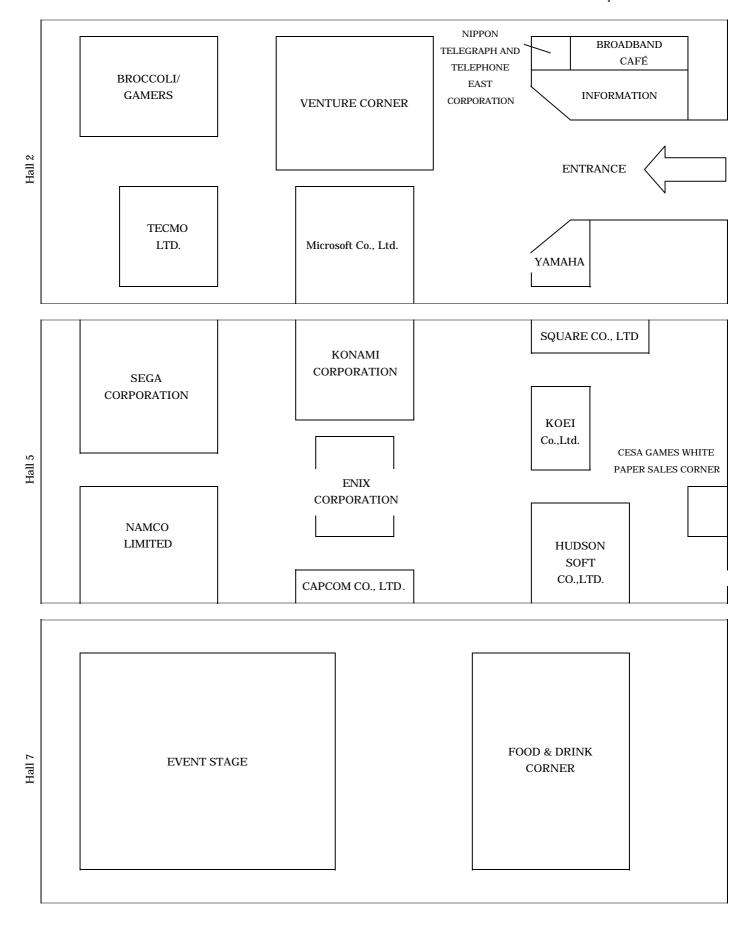
1.October		(Christmas)	5.After February	
2.November	4.January		6.I can't tell	
2) Name astroom titles	vou noutioulouly overest			
Name software titles to be good or want to				
to be good of want to	ouj.			
3) Do you know Nintend < Choose one >	do GameCube and GameBo	by Advance can be into	erlocked together?	
1.Yes		2.No		
4) Do you want to play b	oy interlocking them? < Cl	hoose one >		
1.Very much	3.I can't tell		4.Not really	
2.Fairly much			5.Never	
1.Yes —	and Game Cube software are	to buy 2.I don	't want to buy]	
2.No	[1.I want	to buy 2.I don	't want to buy]	
How many non-gaming	DVDs (movies, music etc.)	do you have ?		units
				umo
Choose your most favor	ite game genre			
1.Simulation	4. Fighting competition		10.Board/Table (e.g.	Shogi and M
2.Role playing	5.Shooting	8.Sports/Racing	11.Others	
3.Adventure	6.Action	9.Puzzle	(Specify	
1) How many days a w	eek on average do you play	games? < Choose or	ne >	
, and and a w				
	3.2-3 days a	week	5.2-3 days a month	
1.Almost everyday 2.4-5 days a week	3.2-3 days a 4.One day a		5.2-3 days a month 6.Less than that	
1.Almost everyday 2.4-5 days a week	v	ı week	6.Less than that	
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1.Almost everyday 2.4-5 days a week 2) How long on averag	4.One day a	i week	6.Less than that) n
1.Almost everyday 2.4-5 days a week 2) How long on average Weekdays about (4.One day at a time? G)minute • wing questions: 1) the nu	week ive each answer for we Weekends al	6.Less than that eekdays and weekends. bout (s you purchased in half a	year (April-
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2.au 5.NTT DoCoMo(PHS) 8.NTT DoCoMo(Doccimo) 9.1 don't have one Go to Q 11 [Questions to Keital/PHS holders] 2) Is an Internet function (i-mode, EZweb etc.) available in your Keital/PHS mobile phone? < Choose one > 1.Available 2.Unavailable Go to Q 11 3) Do you download to play appli (i-apple, Java-apple etc.) corresponding games? < Choose one > 1.I play as ever 2.1 used to play but currently do not 3.I don't have an appli corresponding m [Questions about TGS 2001 Autumn] 1) Which booth (makers) did you highly anticipate prior to visiting? 2) Which booth (maker) did you like the most? 3) Which software title did you highly anticipate prior to visiting? 4) Which software title did you want to buy? Questions about sales booths 1) Did (will) you drop in sales booths today? Name specific booths. 1.I did (will lyrop in. Co to Co to Co to Co	1.NTT DoCoMo (m	obile phone 4.Tu-Ka	7.Astel
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	1) Did (will) you dro 1.I did (will)drop ir Booth name:	op in sales booths today ? Name specific b	2.I didn't (won't) drop in. Go to G

2.Calendar/Poster	4.Plastic model 5.Telephone card	7.Game related device 8.Music CD	10.Celluloid picture 11.Others
3.Figure	6.Trading card	9.Stationery	<u> </u>
1) Did you know of a special so	ftware-plus-extra-gift pac	kage ? < Choose one >	
1.Yes		2.No	
2) Have you ever purchased spo	ecial software-plus-extra- _{	gift packages? < Choose one>	
1.Yes		2.No	
3) If you have purchased any, v	were you satisfied with the	em? < Choose one >	
1.Very satisfied	3.I can't tell	4.Little sa	tisfied
2. Fairly satisfied		5.Unsatist	fied
4) What kind of special softwar	re-plus-extra-gift packages	s do you want to buy ?	
			oose one >
4) What kind of special softwar 5) Do you want more special so			oose one >
5) Do you want more special so 1.Yes 1) How did you know about "T	ftware-plus-extra-gift pac	kages to be distributed? < Cha	
5) Do you want more special so 1.Yes 1) How did you know about "T 1.Television 4.Game ma	ftware-plus-extra-gift pac Cokyo Game Show 2001 A	2.No 2.No utumn" ? < Choose any numbersters at railway stations	er of answers >
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3) Which items did you or will you purchase today ? $\!\!<$ Choose any number of answers $\!\!>$

Location of questionnaire booths



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